

Using Microsoft® Excel To Access and Analyze Infor™ ERP XA Data

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About Global

- Management-owned, founded in **1973**
- **#1** provider of Microsoft® Excel-based automation for the leading ERP platforms
- 4,000+ customers in 42 countries



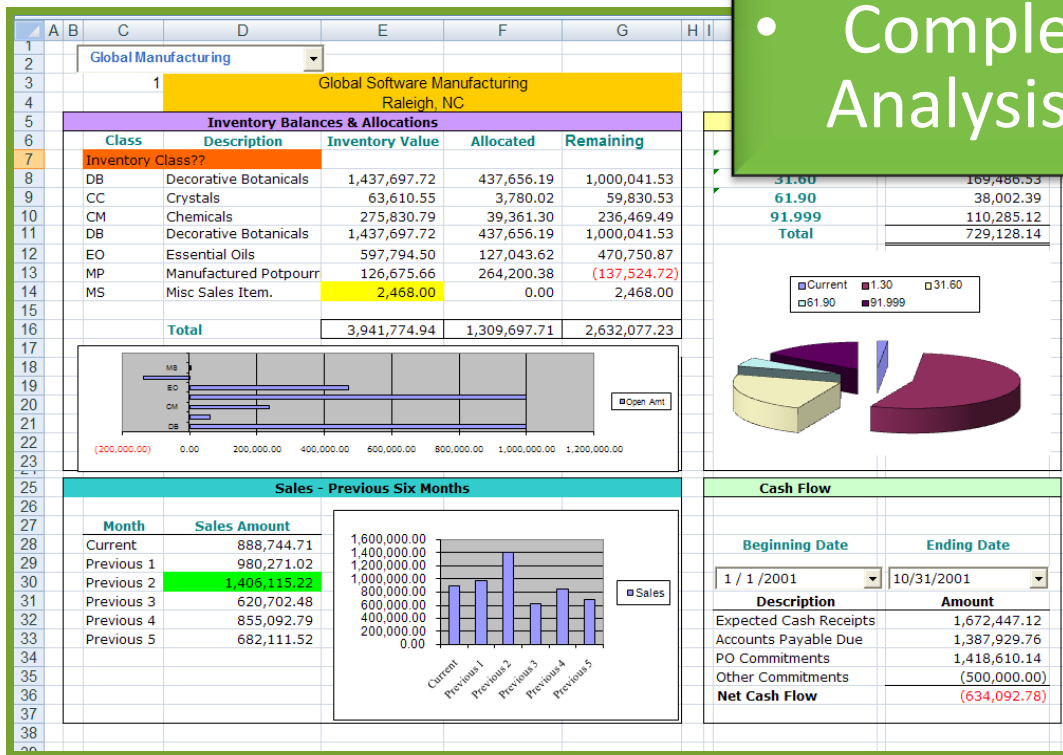
MS Excel Automation “Road Map”





EXECUTIVE DASH

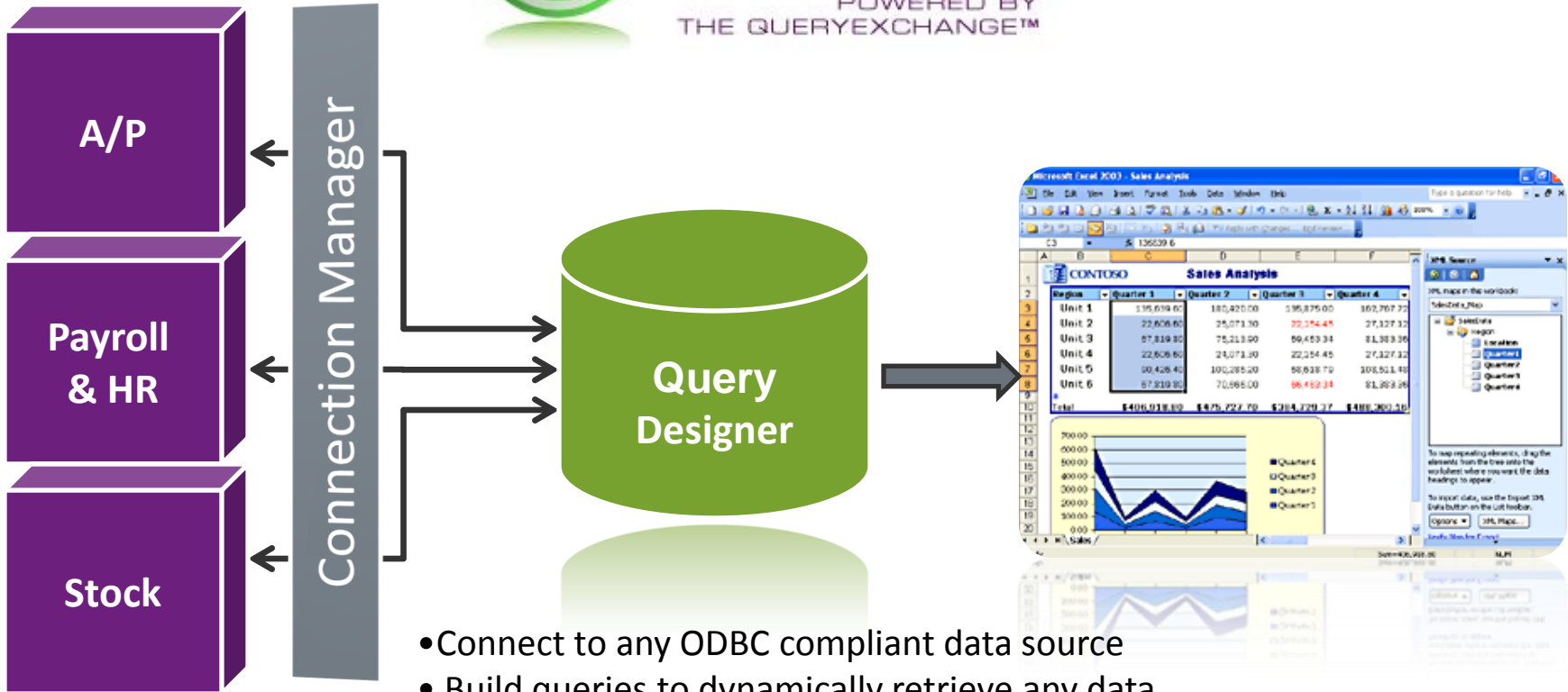
- Gain Access to LIVE Data
- Access Multiple Sources Across Multiple Platforms
- Complete Drill-Down Analysis





EXECUTIVE DASH

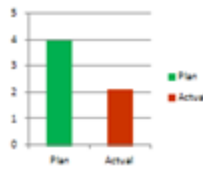
POWERED BY
THE QUERYEXCHANGE™



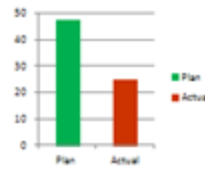
- Connect to any ODBC compliant data source
- Build queries to dynamically retrieve any data
- No data warehouse to build and maintain
- Build reports in Excel and drill down to detail
- Distribute report packs via email with optional Distribution Manager

Cistech - Executive Dashboard

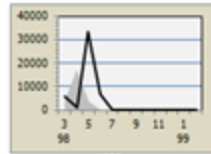
Sales MTD



Sales YTD



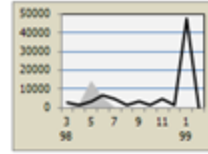
Sales



Monthly Sales

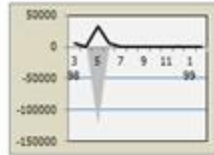


Monthly Bookings

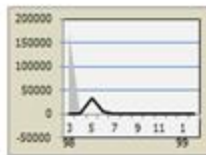


Monthly Backlog

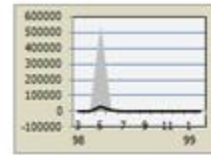
Assets



Cash

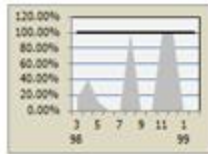


AR

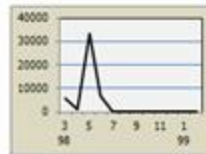


AP

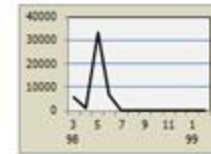
Operations



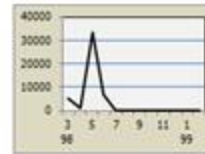
On-time Shipments



Inventory Turns



PD Commitments



Scrap

Backlog Detailed Refresh Executive View **Cistech - Backlog Report**

Monthly Backlogs

| Month/Year | Planned | Actual |
|------------|---------|----------|
| 3/1999 | 252125 | 0 |
| 4/1999 | 52212 | 287825 |
| 5/1999 | 3225232 | 14276477 |
| 6/1999 | 662512 | 596457 |
| 7/1999 | 4594525 | 0 |
| 8/1999 | 1142525 | 0 |
| 9/1999 | 3326525 | 0 |
| 10/1999 | 1142514 | 0 |
| 11/1999 | 442952 | 0 |
| 12/1999 | 125422 | 0 |
| 1/1999 | 4745954 | 0 |
| 2/1999 | 22211 | 0 |

Top 5 Customers

| Customer Number | Customer Name | Customer Total |
|-----------------|---------------|----------------|
| 658 | PC Warehouse | 3645210 ??? |
| 811 | Global | 3462210 ??? |
| 1001 | H Tech Corp | 3384994 ??? |
| 102 | Global | 331942 ??? |
| 103 | Global | 3127211 ??? |

Top 5 Item Number

| Item Number | Description | Item Total |
|-------------|------------------|-------------|
| 1002 | DESKTOP | 4571415 ??? |
| 1003 | DESKTOP | 4751478 ??? |
| 1001 | DESKTOP | 282390 ??? |
| 1000 | DESKTOP | 2506811 ??? |
| 2002 | MONITOR, 17" VGA | 2103881 ??? |

Detailed Backlog View

Warehouse: (All) ▾

| Sum of Backlog in \$ | Item Class | Customer | Item Number | Month/Year | Apr-98 | May-98 | Jun-98 | Grand |
|----------------------|------------|----------|-------------|------------|-------------------|--------------------|-------------------|-----------------|
| * | 1 | | | Apr-98 | 1747503.61 | 10635800.53 | 3810028.98 | 16183363.2 |
| * | 2 | | | Apr-98 | 119590.8 | 2325859.8 | 1003800.7 | 3348051.3 |
| * | 4 | | | Apr-98 | 250741 | 1414988.85 | 385627.7 | 2051055.35 |
| Grand Total | | | | | 2117835.41 | 14276477.04 | 5198457.38 | 21592770 |

The *live* product demonstration will
begin shortly...

eDash QuickStart Special Offer

Everything you need to pilot eDash

| | Standard Price | QuickStart Price |
|--------------------------------------|----------------|------------------|
| eDash | | |
| -1 Developer License | 6,500 | 3,800 |
| -1 User License | 2,500 | 1,400 |
| -1 year AIMS | 1,800 | 1,040 |
| CISTECH Dashboard | 5,000 | 0 |
| 2 days on site Quick Start Education | 3,900 | 3,200 |
| Total Cost | \$19,700 | \$9,440 |

- Must Purchase by July 31
- Travel expenses not included

eDash QuickStart Special Offer

Contact:

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