



ENTERPRISE

BUDGETING



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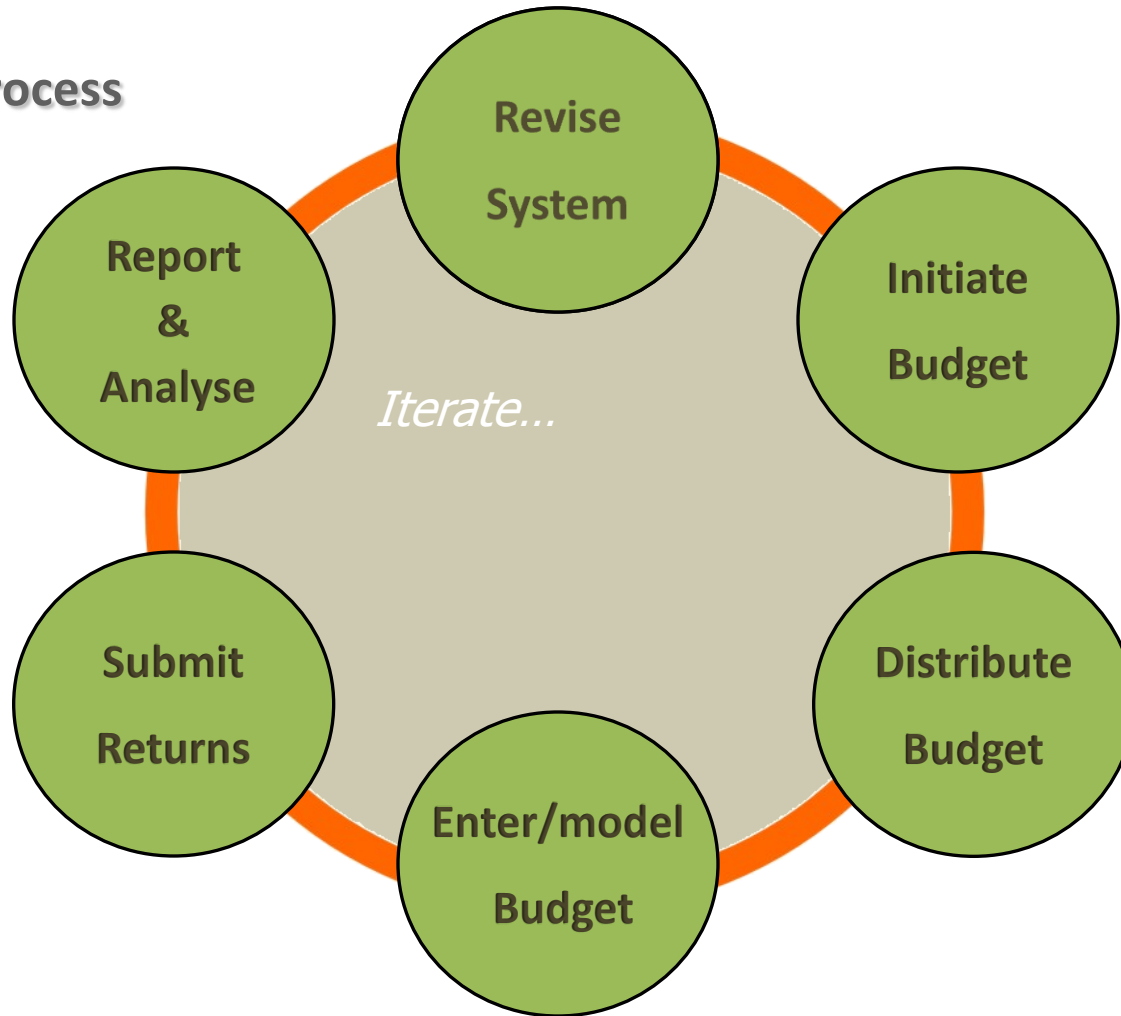
Budgeting Problems

- *Difficult to prepare budget workbooks for the number of business units we have*
 - *Time-consuming to distribute, track and collect workbooks*
 - *Users routinely “mess up” workbooks making it time-consuming to recreate the data*
 - *We cannot see prior- year actuals and budget data in our budgeting system*
 - *We cannot incorporate data from our Excel models into budgets*
 - *Consolidating submitted budgets is tedious and error-prone*
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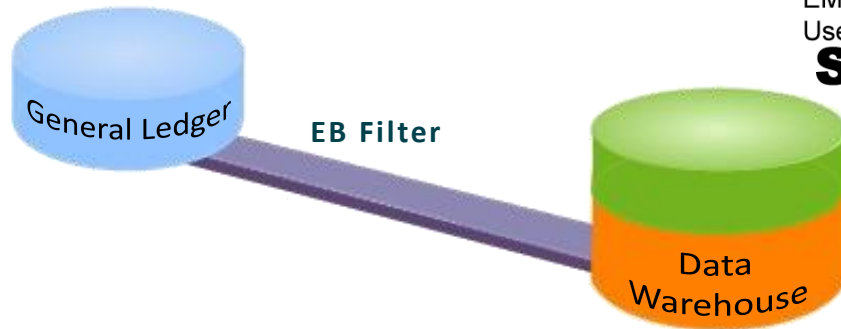
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Budgeting Process





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Account Segments
Rollups
Budget Versions
EMail
User Settings
Setup

Build System

Initiate Budget

Distribute Budget

Enter Budget

Submit – Return

Analyze – Report

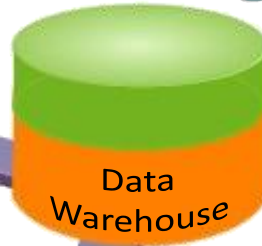
Revise System – Iterate



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EB Filter



Data Warehouse

Account Segments
Rollups
Budget Versions
EMail
User Settings
Setup

Build System

- Initiate Budget
- Distribute Budget
- Enter Budget
- Submit – Return
- Analyze – Report
- Revise System – Iterate

Writeback Definitions
Spread Properties
Distribution Definitions
Setup

Enterprise
Budgeting



Template

Model Workbook

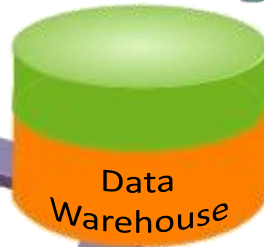


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General Ledger

EB Filter



Data Warehouse

Account Segments
Rollups
Budget Versions
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User Settings
Setup

- Build System
- Initiate Budget**
- Distribute Budget
- Enter Budget
- Submit – Return
- Analyze – Report
- Revise System – Iterate

Enterprise **Budgeting**



Template

Model Workbook

Writeback Definitions
Spread Properties
Distribution Definitions
Setup



Workbook **Generator**



Dept. **1**



Dept. **7**



Dept. **9**

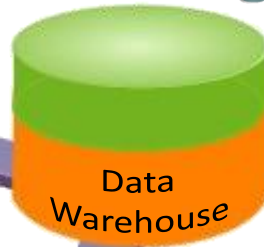


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General Ledger

EB Filter



Data Warehouse

Account Segments
Rollups
Budget Versions
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Distributed

Budget Workbooks

- Build System
- Initiate Budget
- Distribute Budget**
- Enter Budget**
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- Revise System – Iterate

Enterprise
Budgeting



Template

Model Workbook

Writeback Definitions
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Workbook

Generator

Dept.

1

Dept.

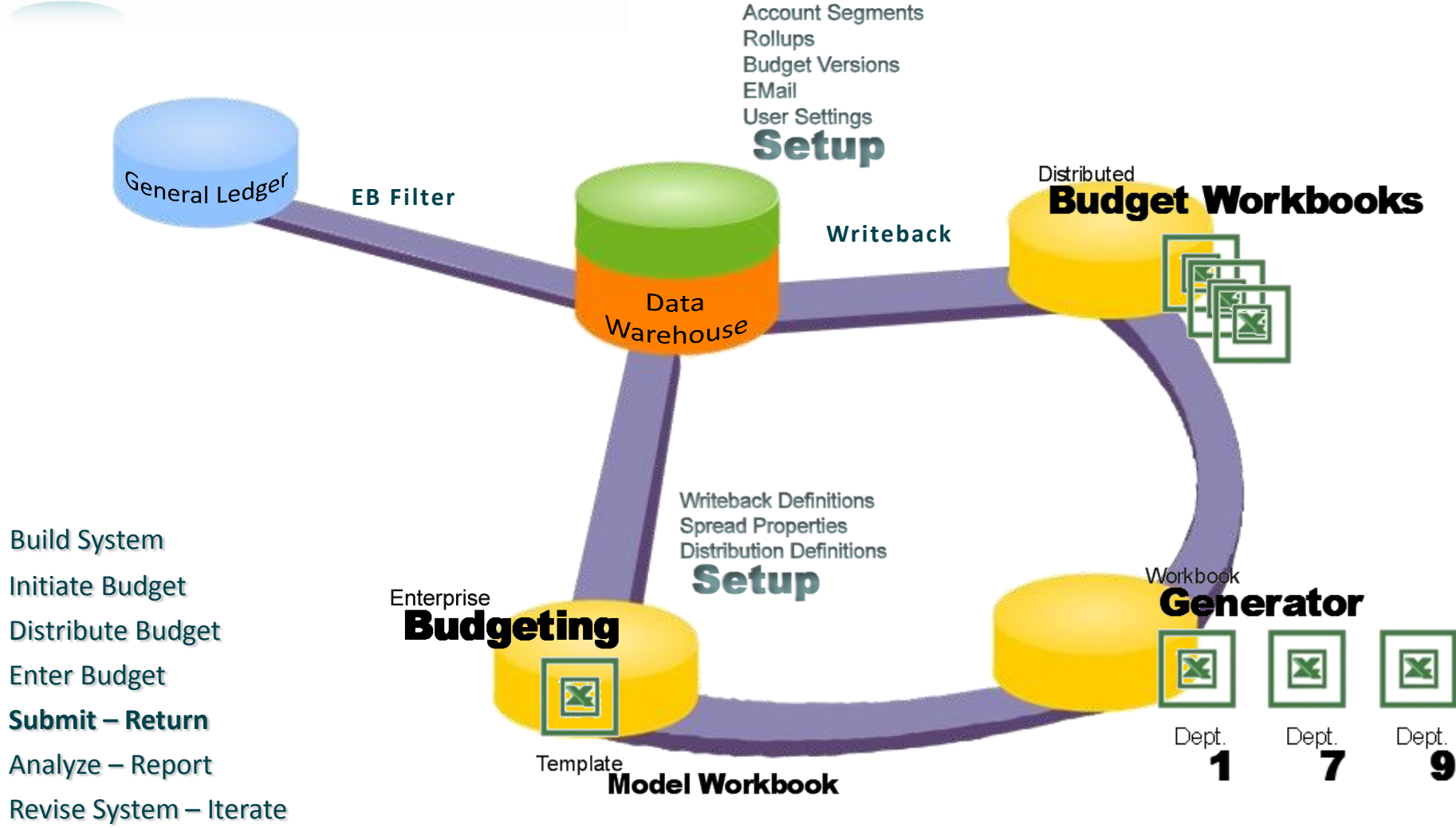
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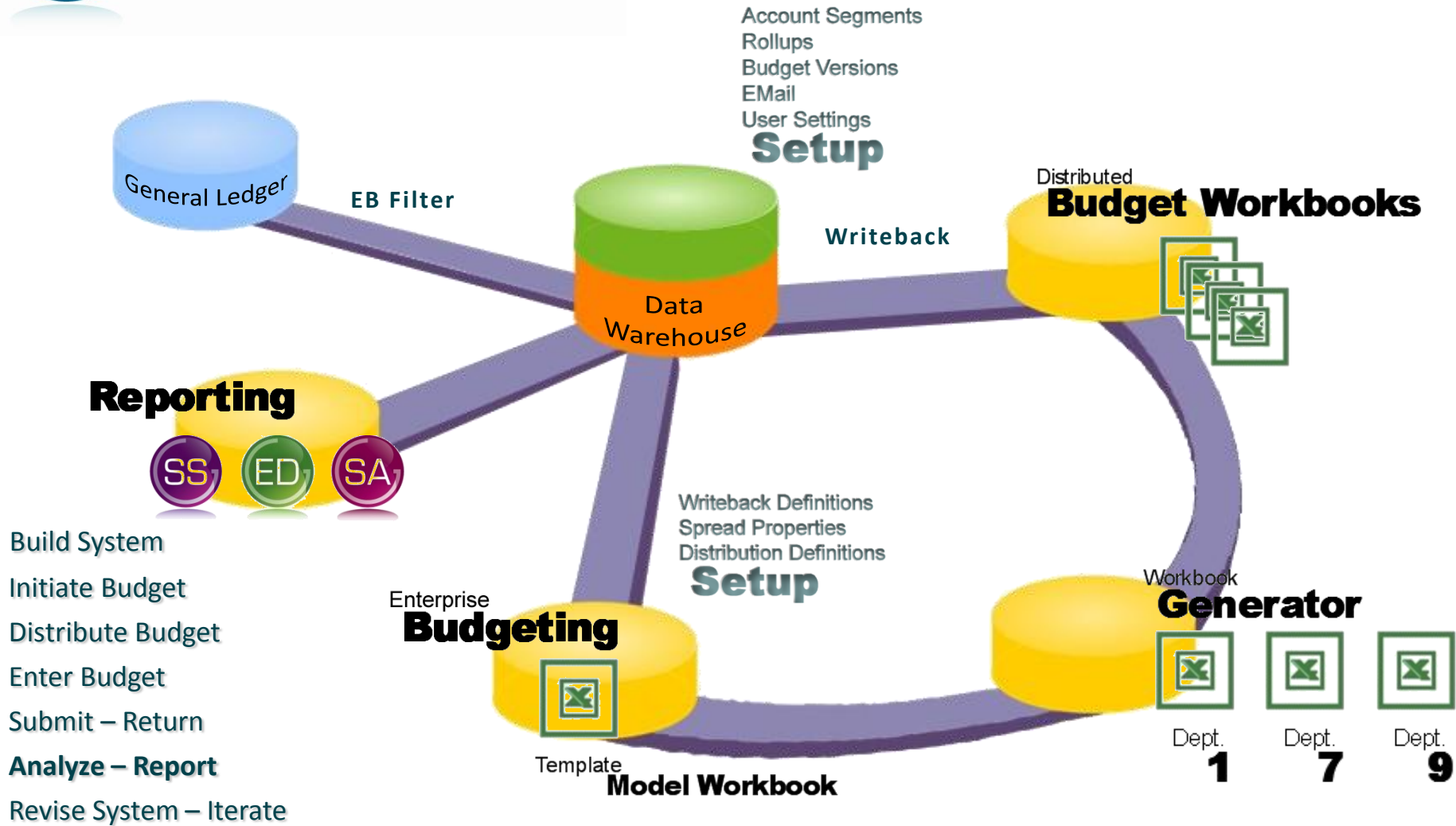


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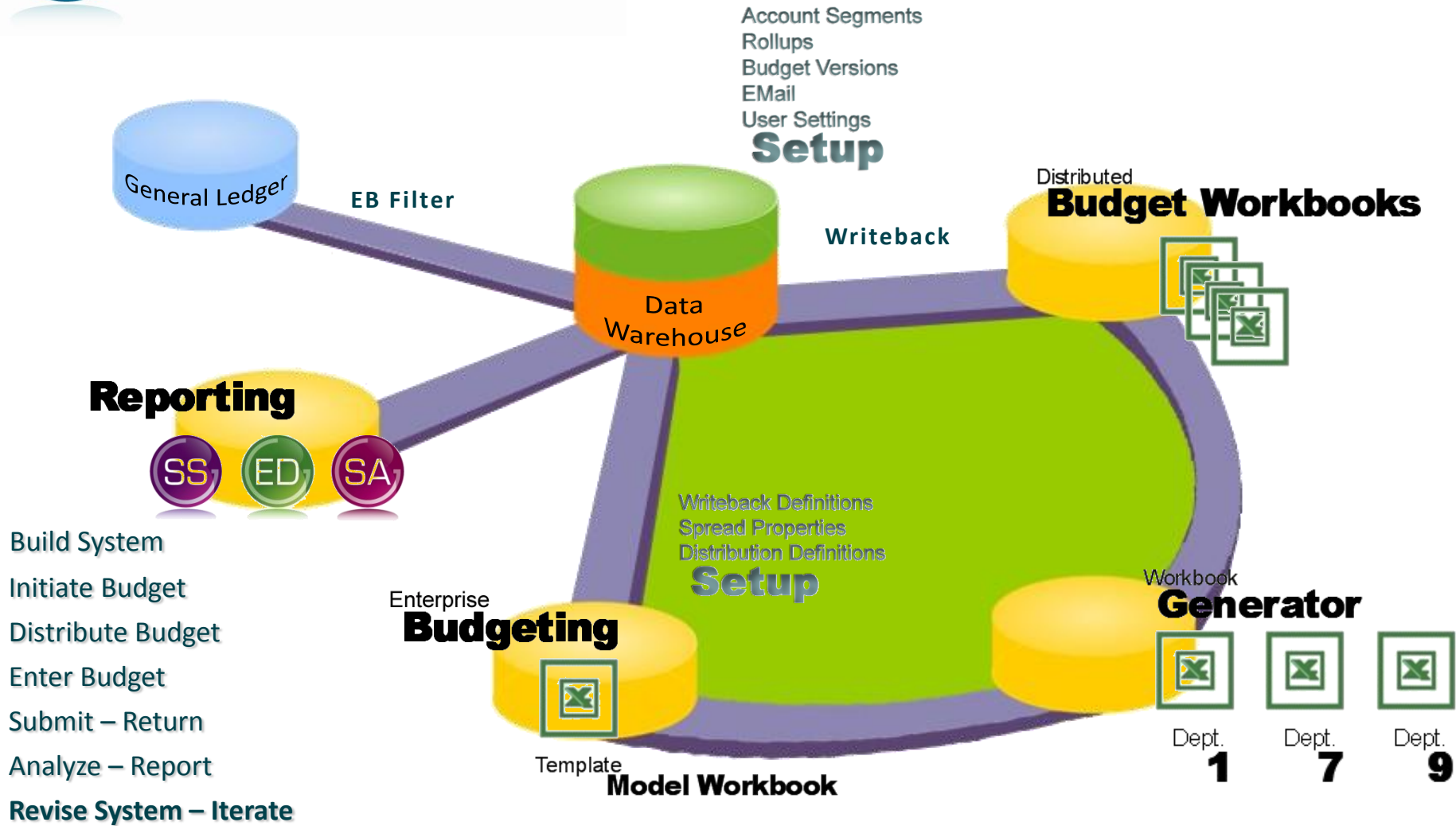
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- Build System
- Initiate Budget
- Distribute Budget
- Enter Budget
- Submit – Return
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- Revise System – Iterate



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Features

- Supports up to 99 budget versions
 - Allows consolidation from workbooks to data marts to
Financial Data Warehouse
 - Eliminates rekeying by integrating data from other systems
 - Workbooks can be distributed via e-mail
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Sample Budget Workbook

Hidden Areas

- Protected areas contain data that should not be touched by users.

Columns

- Current and prior year actuals.
- Blank columns for entering budget data.

Centrally Manage

- Instantly control, track and monitor the progress of your budget workflow through:
 - Analyst Reports
 - EB Manager's

Template Driven

- Generated automatically from a sample budget template.
- Each dept workbook contains only their own data.

	Total Actuals	Period 1 2008	Period 2 2008	Period 3 2008
Revenues				
Product sales	5,769,005			
Service sales	658,886			
Inter company sales	0			
Total Revenues	6,427,890			
Expenses				
Commission expense	214,756			
Salary and wages	1,772,145			
Gross margin	(6,035,740)			
Accounting and legal	16,520			
Sales and marketing	90,835			
Depreciation and amortization	19,421			
Facilities and rent	51,663			
Interest expense	17,724			
Salaries	243,236	17,121	18,116	18,610
Bad debt expense	1,974	2,261	2,399	2,465
Bad debt expense	1,974			
Total Other Operating Expense	539,218	19,396	20,515	21,075
Net Operating Income (Loss)	4,116,528	(19,396)	(20,515)	21,075



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Product Demonstration



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Benefits Include

- Simplified budget setup and administration
 - Microsoft® Excel-based budget model
 - Centrally defined spread methods and budget rules
 - Individual role-based security
 - Intuitive distribution process
 - Workbook tracking
 - Defined budget submission policies
 - Simplified budget reporting in Excel
 - Compatible with Spreadsheet Server, Executive Dash and Spreadsheet Analyst
 - 'Locks' workbook while still giving permission to budget functions
 - Enables permitted users write-back capabilities to the Budget database
 - Dynamic distribution of workbooks to each budget entity
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